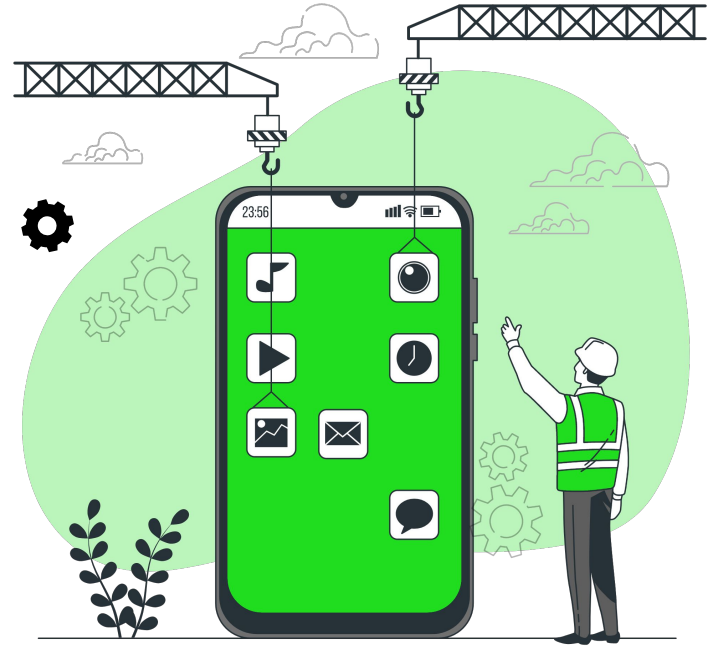


# THE TRUSTEE

Bridging the Time Gap in Construction Payment



# THE PROBLEM

In the construction industry, it is typical for the developer to practice **monthly payment holding for 30+ days**. This is done in order to diminish the risk of payment on any work that was not completed to standards within the prior month.

These **untimely payments** in scale greatly injure the profitability and cash flow stability of prefab suppliers and subcontractors.

Payment delay between developers and contractors reduces productivity of the subcontractors, which **increases the risk of project delays**.



# THE STATISTICS

30%

**Of respondents have dealt with payment delays**

30%

**Wait more than 60 days for payment**

43%

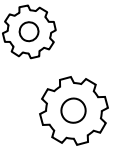
**Wait between 30 and 60 days for payment**

63%

**Will not bid on projects of GC with bad reputation**

72%

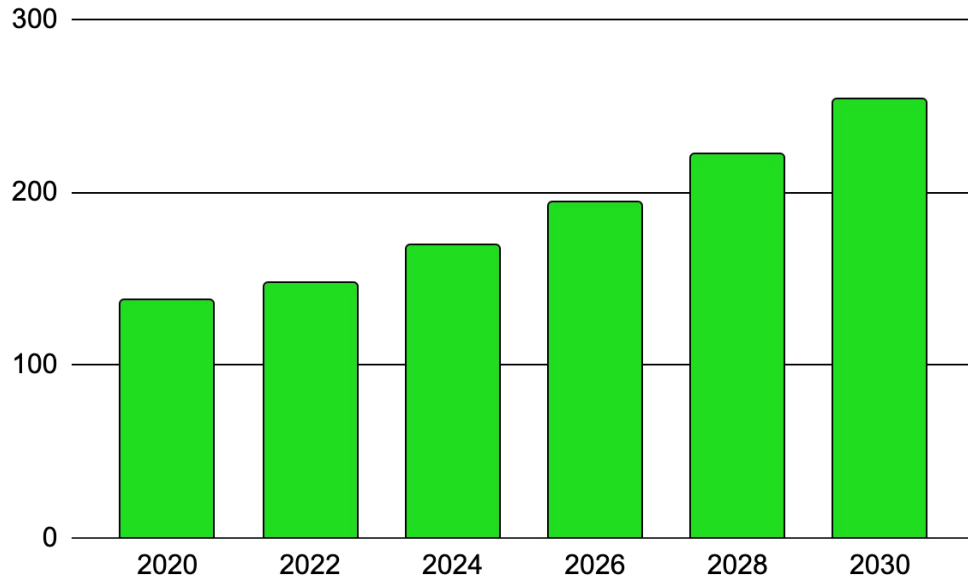
**Will offer a discount for payment within 30 days**





# THE TAM

The global modular and prefab market is expected to **grow at annual rate of 7%** from 2020 to 2030



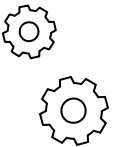
## US MARKET

**MODULAR/PREFAB**

**40 BILLION  
(2022)**

**CONSTRUCTION**

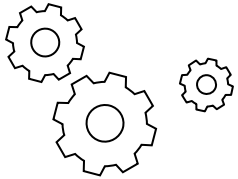
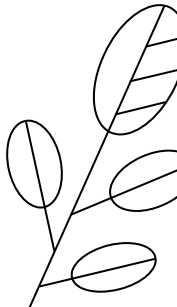
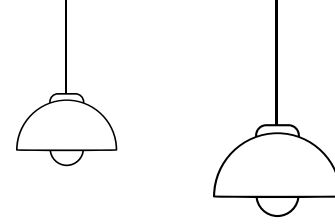
**1.67 TRILLION  
(2022)**

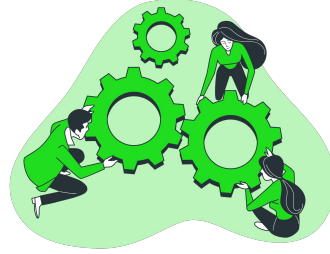
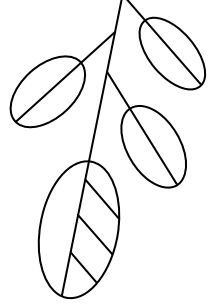
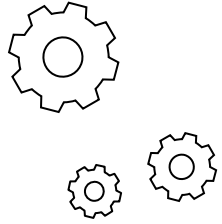




## THE MISSION

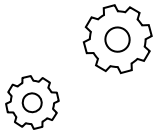
To revolutionized the construction industry by creating a timely, equitable, and trustworthy payment system that expedites project milestone delivery.





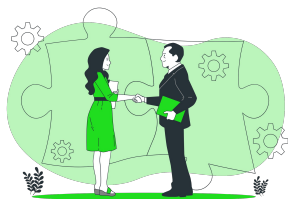
# OUR COMPANY

Seeks to become the **third party fund manager** that both sides can **trust** to distribute payment in a timely manner when project milestones are reached.



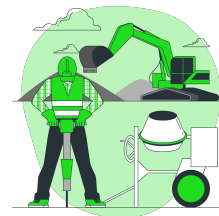


# OUR USERS



## Developers & Design-Build GCs

- ❑ Timely completion of the project
- ❑ Insured against unexpected delay due to supplier faults



## Subcontractors & Prefab Suppliers



- ❑ Receive the payments earlier than traditional pay schedule
- ❑ Market service to a broader audience
- ❑ Reduce legal contract review time and fee associated
- ❑ Increase confidence in delivering project requirements



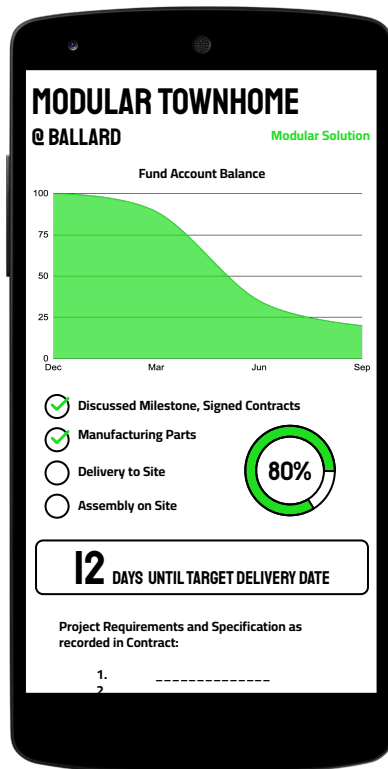


## TIMELY PAYMENT

Get paid as soon as your project milestone is verified completed. No more waiting for 30 days, 60 days, or more to get paid. Work with the assurance that **funds is in the trust account**, ready to be paid out when you begin your work. No more chasing after those who owe you for your work.



# OUR APP



## LEGAL REVIEW

Use **natural language processing** and machine learning to highlight key terms, analyse edits and updates, and generate construction contracts

## MARKETING

Allow your business to be **discoverable** by a wider range of developers or design build GC's looking to start their next new modular project



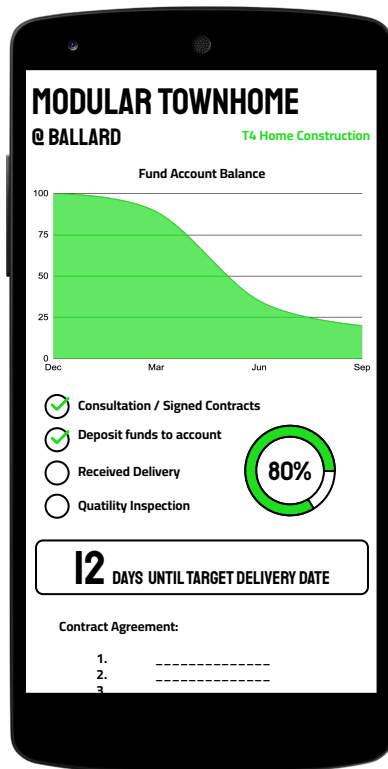
# OUR SERVICES

## VETTED

List of prefab suppliers and subcontractors with track records of timely delivery, precise quality work, and **pre-approved design**

## ON-TIME DELIVERY

Contractors and suppliers are a lot more **motivated** to work and prioritize your project knowing that funds are readily available.

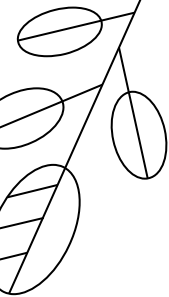


## PROJECT TRACKING

Real-time automated inspection, accounting, and project update and milestone achievement **notification** sent to your team and stakeholders

## “INSURANCE”

In the event of major project delay, incompleteness, or forfeiture - our team will insure a new delivery within a certain date or provide **100% refund** remaining fund cost **plus remedy fee**



# OUR BUSINESS MODEL

## 1% FEE

On all funds deposited  
into account we manage

## 3% INCENTIVES

For on-time or earlier  
project completion

While we hold the funds during the duration of the project, we put the money into **low risk investment to generate a return.**

Our investment strategy is savvy and disciplined, with a bias towards **liquid assets** such as treasury bonds, stocks, mutual funds, and money market funds.

We will **keep all investment proceeds.** This is how we generate cash for insurance payout



# OUR VALIDATION



Project timelines can be **accelerated by 20%**, saving the Developer on carrying interest cost

# OUR COMPETITORS

LevelSet  
Zlien  
Procore



## TRUST

Offers financial services and provides cushion cash fund, which could be used to bridge the payment gaps

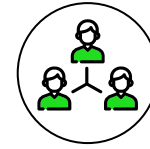
## INSURANCE

Provides coverage for physical damages, injuries, and/or financial losses from unexpected events



Next Insurance  
Hartford  
Progressive Commercial  
Nationwide

LinkedIn  
The Blue Book  
Stack



## STAFFING

Provides a platform for both parties of the property development to efficiently communicate and securely match deals

# OUR TEAM



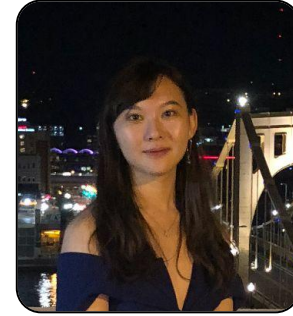
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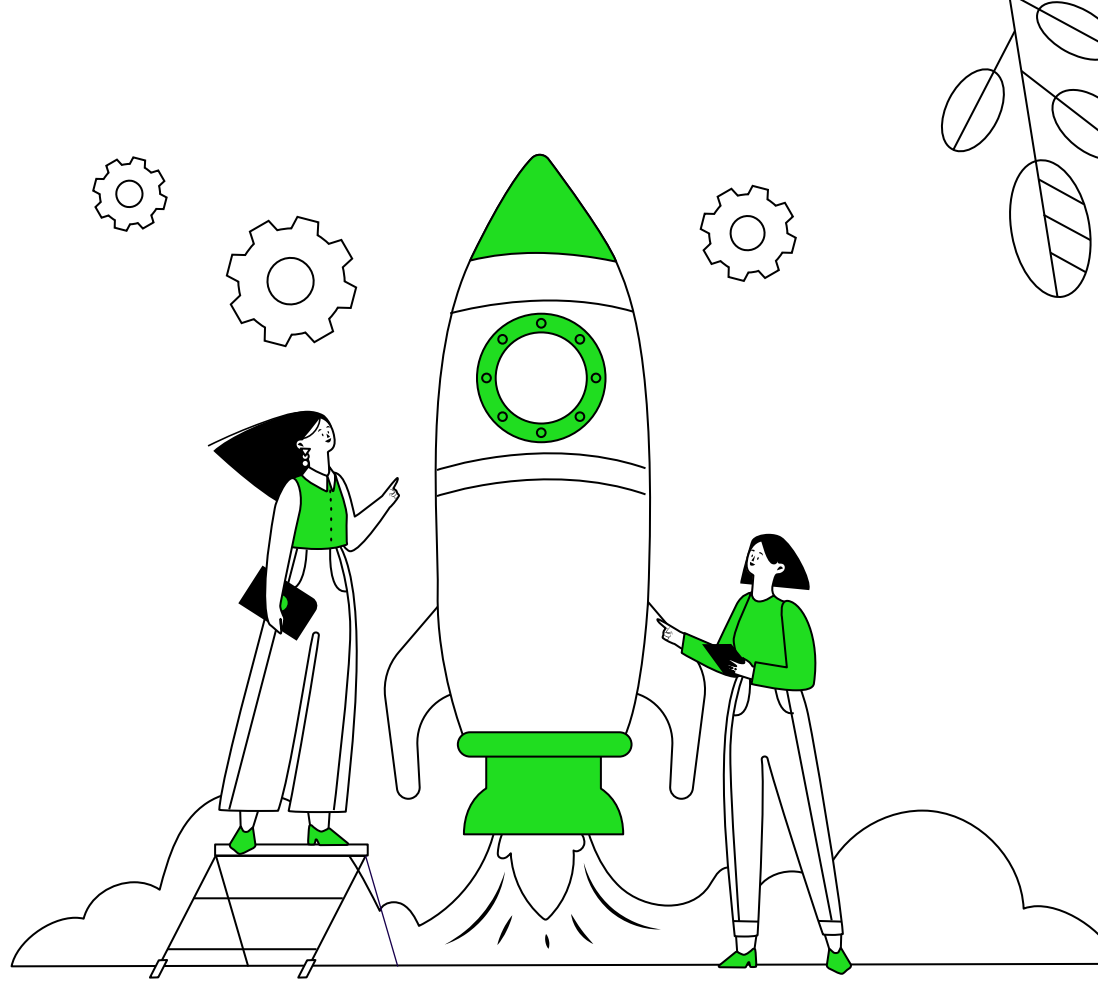
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# THANKS!



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